



ATSCC was founded in May 6, 2002 on a tradition of quality work and premier service. ATSCC offers a full spectrum of consultation, facilitation, program integration, and project management designed to support Federal agencies. ATSCC offers an integrated approach to consulting that combines extensive staff expertise and a broad range of service offerings from strategic planning to organizational assessments. ATSCC consultation services contribute to visionary leadership within organizations and establish cultures where employees focus on results and create value. ATSCC services for clients has enabled increased operational effectiveness, flexibility, stewardship, organizational learning and growth, and enhanced customer satisfaction.

Management, Organizational, and Business Improvement Services (MOBIS), is a multiple award contract vehicle which provides expert advice, assistance, guidance, or counseling in support of agencies' management, organizational, and business improvement efforts. This also includes studies, analyses, and reports documenting any proposed developmental, consultative, or implementation efforts.

The scope of ATSCC MOBIS Schedule includes:

SIN 874-1: CONSULTING SERVICES

Contractors shall provide expert advice, assistance, guidance or counseling in support of agencies' management, organizational and business improvement efforts. This may also include studies, analyses and reports documenting any proposed developmental, consultative or implementation efforts. Examples of consultation include but are not limited to:

- | | | |
|-----------------------------------------|-------------------------------------|--------------------------------------|
| strategic, business and action planning | high performance work | process and productivity improvement |
| systems alignment | leadership systems | organizational assessments |
| cycle time | performance measures and indicators | program audits, and evaluations |

SIN 874-7: PROGRAM INTEGRATION AND PROJECT MANAGEMENT SERVICES

Contractors shall provide services in the management, integration, and programs and projects. These services may include, but are not limited to:

- | | | |
|-----------------------------------|-------------------|--------------------|
| program management | program oversight | project management |
| program integration (team leader) | | |

Overall responsibility for the MOBIS contract rests with the GSA Federal Supply Service and may be used by any Federal Government agency as well as government contractors and the District of Columbia. Agencies wishing to procure services through MOBIS may use **GSA Advantage!**™ an on-line menu-driven database system.



**GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**™, a menu-driven database system. The INTERNET address for **GSA Advantage!**™ is:

<http://www.gsaadvantage.gov>.

Schedule for – Management, Organizational and Business Improvement Services (MOBIS)
Federal Supply Group: 874
Class: R499

Contract Number: GS-10F-0091R

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>

Contract Period: November 15, 2004 through November 14, 2009

Contractor: Assessment & Training Solutions Consulting, Corporation (ATSCC)
1621 Donna Drive, Suite 3
Virginia Beach, VA 23451
Telephone: (757) 425-4963
Fax: (757) 425-4966
Web Site: www.atscc.net
E-mail: pete.wright@atscc.net
Contract Administration: Pete Wright
Business Size: Small, Veteran Owned, Service-Disabled Business

CUSTOMER INFORMATION

1. **Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**
874-1 - Consulting Services and 874-7 – Program Integration and Project Management Services
2. **Maximum order:**
\$1,000,000.00
3. **Minimum order:**
\$300.00
4. **Geographic coverage (delivery area):**
Domestic only
5. **Point(s) of production (city, county, and State or foreign country):**
Same as company address
6. **Discount from list prices or statement of net price:**
Government net prices (discounts already deducted).
7. **Government Awarded Prices (Net Prices)**
8. **Quantity discounts:**
None Offered
9. **Prompt payment terms:**
Net 30 days
10. **Notification that Government purchase cards are accepted at or below the micro-purchase threshold:**
Yes
11. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:**
Will Accept Over \$2,500
12. **Foreign items:**
None
13. **Time of delivery:**
Specified on the Task Order
14. **Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery:**
Contact Contractor
15. **Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery is available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:**
Contact Contractor
16. **Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery:**
Contact Contractor
17. **F.O.B. point(s):**
Destination
18. **Ordering address(es):**

Assessment & Training Solutions Consulting, Corporation (ATSCC)
1621 Donna Drive, Suite 3, Virginia Beach, VA 23451
Attn: Pete Wright
Email: pete.wright@atscc.net
Telephone: (757) 425-4963
Fax: (757) 425-4966
Web Site: www.atscc.net

19. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
20. **Payment address(es):**
Assessment & Training Solutions Consulting, Corporation (ATSCC)
1621 Donna Drive, Suite 3, Virginia Beach, VA 23451
21. **Warranty provision:**
Contractor's standard commercial warranty
22. **Export packing charges, if applicable:**
N/A
23. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):**
Contact Contractor
24. **Terms and conditions of rental, maintenance, and repair (if applicable):**
N/A
25. **Terms and conditions of installation (if applicable):**
N/A
26. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):**
N/A
27. **Terms and conditions for any other services (if applicable):**
N/A
28. **List of service and distribution points (if applicable):**
N/A
29. **List of participating dealers (if applicable):**
N/A
30. **Preventive maintenance (if applicable):**
N/A
31. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):**
N/A
32. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.**
33. **Data Universal Number System (DUNS) number:**
11-2031419
34. **Notification regarding registration in Central Contractor Registration (CCR) database:**
Registered

ASSESSMENT & TRAINING SOLUTIONS CONSULTING CORPORATION (ATSCC)

Government Awarded Prices (Net Prices)
Contractor will accept LH and FFP

PRICE LIST

SIN NUMBER 874-1, 874-7

LABOR CATEGORY NAME	HOURLY RATE
Senior Program Manager	\$221.55
Program Manager	\$108.31
Project Manager	\$103.39
Management Consultant III	\$90.11
Management Consultant II	\$78.85
Consultant III	\$75.39
Consultant II	\$75.27
Consultant	\$64.00
Junior Consultant	\$59.08

LABOR CATEGORY DESCRIPTIONS

SIN 874-1 CONSULTING SERVICES

SIN-874-7 PROGRAM INTEGRATION AND PROJECT MANAGEMENT SERVICES

Management, Organizational and Business Improvement Services (MOBIS) Support

Labor Category:	Senior Program Manager
Minimum/General Experience:	Fifteen or more years experience of which at least five years in project development from inception to deployment, demonstrated ability to provide guidance and direction. Proven expertise in the management and control of funds and resources, demonstrated capability in managing multi-task contracts of this type and complexity. General experience includes increasing responsibility in management systems.
Functional Responsibility:	Manages substantial program involving multiple projects and personnel at diverse locations. Organizes, directs and coordinates planning and execution of all projects. Has demonstrated program management expertise and communications skills to be able to interface with all levels of management. Simultaneously plans and manages the transition of several highly specialized projects. Establishes and alters, as necessary, management structure to effectively direct program activities. Meets and confers with Government management officials regarding the status of specific Contractor activities and problems, issues or conflicts requiring resolution.
Minimum Education:	Master's Degree in Management Systems or other related discipline. A Bachelor's Degree with 20 years experience may be substituted. Clearance: Top Secret
CLIN # 1	

Labor Category:	Program Manager
Minimum/General Experience:	Ten years of management consulting experience in complex projects. Has a good understanding of the business or function for which the application is designed. Capable of managing the project.
Functional Responsibility:	Plans, directs and monitors the work of team members. Sets priorities to meet the needs of users. Formulates/defines system scope and objectives. Devises or modifies procedures to solve complex problems considering staff resources. May be required to direct the work of other consultants.
Minimum Education:	Bachelor's degree in Business Management or a related field.
CLIN # 2	

Labor Category:	Project Manager
Minimum/General Experience:	
Ten or more years of experience of which at least three years must be in managing complex projects. Specialized experience includes overseeing design, development, and implementation of large projects.	
Functional Responsibility:	
Provides competent leadership and responsible task direction through successful performance of a variety of detailed, diverse elements of project management. Directs completion of tasks within estimated timeframes, budget constraints and task order quality criteria. Schedules and assigns duties to subordinates and subcontractors and ensures assignments are completed as directed. Enforces work standards and ensures compliance with contract requirements. Interfaces with the Contractor's Program Manager as well as Government's management team. Reports in writing and orally to Contractor management and Government representatives.	
Minimum Education:	
Bachelor's Degree in Management or other related discipline.	
CLIN # 3	

Labor Category:	Management Consultant III
Minimum/General Experience:	
Ten (10) years of information systems development experience including a minimum of seven (7) years of specialized experience as a computer security specialist working with large-scale interconnected systems that process all levels sensitive data.	
Functional Responsibility:	
Performs computer security assessments and evaluations of sensitive systems. Plans and conducts formal on-site program evaluations of large complex information processing systems. Plans and conducts quantitative and qualitative security risk analyses, security evaluations and audits of information processing systems. Determines computer security compliance and effectiveness of information processing systems.	
Minimum Education:	
A bachelor's degree or 4 years of college from an accredited university in a related field, Data Processing, etc.	
CLIN # 4	

Labor Category:	Management Consultant II
Minimum/General Experience:	
Five years of management experience with at least three years in management consulting. Has a good understanding of business management practices. Capable of managing the project.	
Functional Responsibility:	
Plans, directs and monitors the work of team members. Sets priorities to meet the needs of users. Formulates/defines system scope and objectives. Devises or modifies procedures to solve complex problems considering human and technical resources available. May be required to direct the work of other consultants.	
Minimum Education:	
Bachelor's degree in Business Management or a related field.	
CLIN # 5	

Labor Category:	Consultant III
Minimum/General Experience:	Seven or more years experience in business management systems development or information systems analysis and design.
Functional Responsibility:	Applies a structured set of disciplines for the planning, analysis, design, and construction of information systems on an enterprise-wide basis or across a major sector of the enterprise. Develops analytical techniques and methodology for problems solutions. Performs strategic systems planning, business information planning, and analysis. Performs process modeling using both manual and automated tools. Provides project management guidance.
Minimum Education:	Bachelor's Degree in Business Management, Information Systems or other related discipline.
CLIN # 6	

Labor Category:	Consultant II
Minimum/General Experience:	Five or more years experience in analyzing business management requirements, evaluating analytically and systematically business requirements, and work flows.
Functional Responsibility:	Analyzes, evaluates and reviews a wide range of capabilities, including numerous business management functions. Coordinates with team members to ensure proper implementation of program.
Minimum Education:	Bachelor's Degree in Business Management or Information Systems or related discipline
CLIN # 7	

Labor Category:	Consultant
Minimum/General Experience:	Five or more years experience in designing, installing, maintaining and coordinating the use of management tools.
Functional Responsibility:	Analyzes management systems characteristics and recommends procurement, removals and modifications. Designs and optimizes management systems. Coordinates requirements with users and suppliers. Provides support on all phases of analysis, design, testing and implementation of management systems.
Minimum Education:	Bachelor's Degree in Management Information Systems or other related discipline.
CLIN # 8	

Labor Category:	Junior Management Consultant
Minimum/General Experience:	Two years of business management experience in management applications, one of which is in business systems management. Competent to work with highly complex projects for all phases of applications systems analysis.
Functional Responsibility:	Works on specific tasks. Formulates/defines system scope and objectives. Devises or modifies procedures to solve complex problems. Designs and documents business management programs. May be involved in related areas such as database management, and evaluation of commercial off-the-shelf (COTS) products.
Minimum Education:	Bachelors degree in Business Management or a related field.
CLIN # 9	