



ATSCC was founded in May 6, 2002 on a tradition of quality work and premier service. ATSCC offers a full spectrum of consultation, facilitation, program integration, project management, and training services designed to support Federal agencies.

ATSCC is an established consulting company providing security effectiveness and vulnerability assessments, weapons of mass destruction (WMD) training, Hazardous Materials (HAZMAT), physical and personal security, anti-terrorism/ force protection (AT/FP), and program/project management services. We provide customized security solutions by mobilizing the right people, skill sets, technologies, and disciplines.

Our emphasis is on service and support. ATSCC distinguishes itself through the offering and delivery of specialized and customized security products and services. Our value proposition lies in (1) the validation of customer needs and requirements, (2) the execution of services, and (3) the consistent, accurate, usability, and timely delivery of information (products).

Our associates represent both broad and in-depth levels of security and program management expertise.

ATSCC is a full service consulting company specializing in:

- Physical and personal security
- Security effectiveness and vulnerability assessments
- Weapons of Mass Destruction (WMD)/Hazardous Materials (HAZMAT) program management
- Anti-Terrorism / Force Protection (AT/FP) analysis and mitigation services
- Domestic preparedness training and education
- Field trauma medicine services



**GENERAL SERVICES ADMINISTRATION  
Federal Supply Service  
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**<sup>™</sup>, a menu-driven database system. The INTERNET address for **GSA Advantage!**<sup>™</sup> is: <http://www.GSAAdvantage.gov>.

**Federal Supply Schedule 084 – Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response; Group 63 – Alarm and Signal System/Facility Management Systems, Professional Security/Facility Management Services and Guard Services**

**FSC Class(es): SIN 246-52; R414**  
**NAICS Code(s): SIN 246-52; 561621**

**Contract Number:GS-07F-5611R**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.gsa.gov>

**Contract Period:** 2/1/05 through 1/31/10

**Contractor:** Assessment & Training Solutions Consulting, Corporation (ATSCC)  
1621 Donna Drive, Suite 3  
Virginia Beach, VA 23451

**Telephone:** (757) 425-4963

**Fax:** (757) 425-4966

**Web Site:** [www.atscc.net](http://www.atscc.net)

**E-mail:** [pete.wright@atscc.net](mailto:pete.wright@atscc.net)

**Contract Administration:** Pete Wright

**Business Size:** S/SDB/DVO

**CUSTOMER INFORMATION**  
**Contract Number: GS-07F-5611R**

**1a. AWARDED SPECIAL ITEM NUMBER(S) (SINS)**  
246-52 Professional Security/Facility Management Services

**1b. LOWEST PRICED ITEM**

<b>Line Item</b>	<b>Skill Category</b>	<b>GSA Labor Rate w/IFF</b>
1	Senior Program Manager	\$ 233.89
2	Program Manager	\$ 114.34
3	Project Manager	\$ 109.15
4	Subject Matter Expert III	\$ 95.13
5	Subject Matter Expert II	\$ 83.24
6	Senior Intelligence Analyst	\$ 95.13
7	Intelligence Analyst III	\$ 77.97
8	Intelligence Analyst II	\$ 67.57
9	Intelligence Analyst I	\$ 62.37
10	Network Engineer	\$ 79.58

**1c. SEE ACCEPTED PRICELIST**

<b>Line Item</b>	<b>Skill Category</b>	<b>GSA Labor Rate w/IFF</b>
1	Senior Program Manager	\$ 233.89
2	Program Manager	\$ 114.34
3	Project Manager	\$ 109.15
4	Subject Matter Expert III	\$ 95.13
5	Subject Matter Expert II	\$ 83.24
6	Senior Intelligence Analyst	\$ 95.13
7	Intelligence Analyst III	\$ 77.97
8	Intelligence Analyst II	\$ 67.57
9	Intelligence Analyst I	\$ 62.37
10	Network Engineer	\$ 79.58

**2. MAXIMUM ORDER GUIDELINE**

246-52-\$200,000.00 per SIN/per order

This maximum order is a dollar amount at which it is suggested that the ordering agency request higher discounts from the contractor before issuing the order. The contractor may: 1) Offer a new lower price, 2) Offer the lowest price available under the contract, or 3) Decline the order within five (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order.

**3. MINIMUM ORDER LIMITATION**

\$100.00

**4. GEOGRAPHIC COVERAGE (DELIVERY AREA)**

50 STATES, PR, US Territories

**5. PRODUCTION POINTS**

City of Virginia Beach, Virginia

**6. BASIS DISCOUNT**

Pricing shown on the following awarded pricelist is before negotiated discounts. For calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule), the contractor should deduct 20% from the list price and add the prevailing IFF rate to the price (Net GSA price). Currently the IFF rate is .75%

Assessment & Training Solutions Consulting Corporation  
Commercial

Price List Effective 1/1/2005-12/31/2005

**7. QUANTITY DISCOUNT(S)**

None

**10. PROMPT PAYMENT TERMS**

Net 30 Days

**9a. GOVERNMENT PURCHASE CARDS ARE ACCEPTED UP TO THE MICRO-PURCHASE THRESHOLD.**

**9b. GOVERNMENT PURCHASE CARDS ARE NOT ACCEPTED ABOVE THE MICRO-PURCHASE THRESHOLD.**

**10. FOREIGN ITEMS**

N/A

**11a. TIME OF DELIVERY**

SIN 246-52, 60 DARO OR Per SOW

**11b. EXPEDITED DELIVERY**

Per Sow

**11c. OVERNIGHT DELIVERY**

Consult with Contractor

**11d. URGENT REQUIREMENTS**

Consult with Contractor

**12. F.O.B. POINT**

N/A to Services

**13a. ORDERING ADDRESS**

1621 Donna Drive, Suite 3  
Virginia Beach, VA 23451  
**Telephone:**(757) 425-4963

**Fax:** (757) 425-4966  
**Web Site:** [www.atscc.net](http://www.atscc.net)  
**E-mail:** [pete.wright@atscc.net](mailto:pete.wright@atscc.net)

**13b. ORDERING PROCEDURES**

For Supplies and Services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule homepage ([gsa.gov/schedules](http://gsa.gov/schedules)).

**14. PAYMENT ADDRESS**

Same as contractor's address

**15. WARRANTY PROVISION**

Standard Commercial Warranty

**16. EXPORT PACKING CHARGES**

N/A

**17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE**

N/A

**18. TERMS AND CONDITIONS OF RENTAL**

N/A

**19. TERMS AND CONDITIONS OF INSTALLATION**

N/A

**20. TERMS AND CONDITIONS OF REPAIR PARTS**

N/A

**20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES**

N/A

**21. LIST OF SERVICE AND DISTRIBUTION POINTS**

N/A

**22. LIST OF PARTICIPATING DEALERS**

N/A

**23. PREVENTIVE MAINTENANCE**

N/A

**24a. SPECIAL ATTRIBUTES**

N/A

**24b. SECTION 508**

N/A

**25. DUNS NUMBER**

11-203-1419

**26. NOTIFICATION REGARDING REGISTRATION IN  
CENTRAL CONTRACTOR REGISTRATION (CCR)  
DATABASE**

Registration valid until March 31, 2005. CAGE Code: 1YTN9

## LABOR CATEGORY DESCRIPTION

<b>Labor Category:</b>	<b>Senior Program Manager</b>
<b>Minimum/General Experience:</b>	
15+ years of experience in anti-terrorism/force protection and/or special forces in the DoD or US operations and planning / intelligence community. Lead experience with physical security assessments. Knowledge of Emergency Action Plans (EAPs) and Continuity of Operations Plans (COOPs). Possession of excellent written and oral communication skills. Effectively communicates project status to ATSCC executive team and client(s). Knowledge of military or US national law enforcement or counter-intelligence agency training. A seasoned decision maker and proven leader.	
<b>Functional Responsibility:</b>	
Provides support to law enforcement and intelligence operations to defend National physical infrastructure from potential attack, exploitation, and other threats. Develops tactical operational assessments defining (1) general and specific threats and (2) recommended mitigating actions to the client delivery team project manager and/or client. Consulting: Manages multiple client delivery projects or a single major project. Coordinates resources within and across projects. Balances technical requirements with schedule and costs of an entire portfolio of projects. Assists in defining the scope and impact of projects and effectively communicates the impact on the organization. Establishes project tasks, timelines and budgets and effectively manages them. Defines and evaluates security and or survey related problems and plans effective solutions. Responsible for serving as a competent, proactive and effective lead of a client delivery team. Completes client work in accordance with established plans, operations procedures and quality standards. Responsible for task coordination and management and contributes recognized functional expertise to client deliverables.	
<b>Minimum Education:</b>	
Clearance: Top Secret, Additional clearances may also be required from the DoD. Education: BS or BA required. MS/MA desired.	
<b>CLIN # 1</b>	

<b>Labor Category:</b>	<b>Program Manager</b>
<b>Minimum/General Experience:</b>	
7-15 years of experience in anti-terrorism/force protection and/or special forces in the DoD or US operations and planning / intelligence community. Demonstrated experience with physical security assessments. Knowledge of Emergency Action Plans (EAPs) and Continuity of Operations Plans (COOPs). Possession of excellent written and oral communication skills. Effectively communicates project status to Sr. Project Manager. Knowledge of military or US national law enforcement or counter-intelligence agency training.	
<b>Functional Responsibility:</b>	
Provides support to law enforcement and intelligence operations to defend National physical infrastructure from potential attack, exploitation, and other threats. Develops tactical operational assessments defining (1) general and specific threats and (2) recommended mitigating actions to the client delivery team project manager and/or client. Consulting: Responsible for serving as a competent, proactive and effective member of a client delivery team. Completes client work in accordance with established plans, operations procedures and quality standards. Responsible for task coordination and management and contributes recognized functional expertise to client deliverables. Responsible and accountable for program timetables and associated budgets.	
<b>Minimum Education:</b>	
Clearance: Top Secret, Additional clearances may also be required from the DoD. Education: BS or BA required. MS/MA desired.	
<b>CLIN # 2</b>	

<b>Labor Category:</b>	Project Manager
<p><b>Minimum/General Experience:</b>  3-10 years of experience in anti-terrorism/force protection and/or special forces in the DoD or US operations and planning / intelligence community. Demonstrated experience with physical security assessments. Knowledge of Emergency Action Plans (EAPs) and Continuity of Operations Plans (COOPs). Possession of excellent written and oral communication skills. Effectively communicates project status to Senior Project Manager and/or Program Manager. Knowledge of military or US national law enforcement or counter-intelligence agency training</p>	
<p><b>Functional Responsibility:</b>  Manages multiple Survey projects or a single major project. Effectively leads a team of direct reports and cross functional support associates. Coordinates resources within and across projects. Balances technical requirements with schedule and costs of an entire portfolio of projects. Validates project scope and budget, as well as the impact of slated projects. Effectively communicates projected impacts across organizations. Establishes project tasks, timelines and budgets and effectively manages them. Defines and evaluates security and or survey related problems and plans effective solutions. Completes client work in accordance with established plans, operations procedures and quality standards. Responsible for task coordination and management and contributes recognized functional expertise to client deliverables.</p>	
<p><b>Minimum Education:</b>  Clearance: Top Secret  Education: AA/AS required. BS/BA desired.</p>	
<p><b>CLIN # 3</b></p>	

<b>Labor Category:</b>	Subject Matter Expert III
<p><b>Minimum/General Experience:</b>  8-15+ years of experience in anti-terrorism/force protection and/or special forces in the DoD or US operations and planning / intelligence community. Demonstrated experience with physical security assessments. Knowledge of Emergency Action Plans (EAPs) and Continuity of Operations Plans (COOPs). Possession of excellent written and oral communication skills. Effectively communicates project status to Sr. Project Manager. Knowledge of military or US national law enforcement or counter-intelligence agency training required.</p>	
<p><b>Functional Responsibility:</b>  Provide support to law enforcement and intelligence operations to defend National physical infrastructure from potential attack, exploitation, and other threats. Develop tactical operational assessments defining (1) general and specific threats and (2) recommended mitigating actions to the team project manager and/or client. Responsible for serving as a competent, proactive and effective member of a client delivery team. Focus on completing client work in accordance with established plans, operations procedures and quality standards. Responsible for task coordination and management and contribute recognized functional expertise to client deliverables. Accountable for operational performance and day to day communications with client.</p>	
<p><b>Minimum Education:</b>  BS or BA degree desired</p>	
<p><b>CLIN # 4</b></p>	

<b>Labor Category:</b>	<b>Subject Matter Expert II</b>
<p><b>Minimum/General Experience:</b>  5-10+ years of experience in anti-terrorism/force protection and/or special forces in the DoD or US operations and planning / intelligence community. Demonstrated experience with physical security assessments. Knowledge of Emergency Action Plans (EAPs) and Continuity of Operations Plans (COOPs). Possession of excellent written and oral communication skills. Effectively communicates project status to Sr. Project Manager. Knowledge of military or US national law enforcement or counter-intelligence agency training required.</p>	
<p><b>Functional Responsibility:</b>  Provide support to law enforcement and intelligence operations to defend National physical infrastructure from potential attack, exploitation, and other threats. Develop tactical operational assessments defining (1) general and specific threats and (2) recommended mitigating actions to the team project manager and/or client. Responsible for serving as a competent, proactive and effective member of a client delivery team. Focus on completing client work in accordance with established plans, operations procedures and quality standards. Responsible for task coordination and management and contribute recognized functional expertise to client deliverables.</p>	
<p><b>Minimum Education:</b>  BS or BA degree desired</p>	
<p><b>CLIN # 5</b></p>	

<b>Labor Category:</b>	<b>Senior Intelligence Analyst</b>
<p><b>Minimum/General Experience:</b>  15+ years operational and strategic intelligence experience. Leads the establishment and maintenance of an intelligence database and files tailored to client objectives and goals. Processes and validates incoming reports and messages. Leads and manages: (1) intelligence and operational team in determining importance, significance, and reliability of incoming information; (2) integration of incoming information with current intelligence holdings; (3) continuing analysis and evaluation of intelligence holdings to determine changes in threat capabilities, vulnerabilities, and probable courses of actions for Federal and Domestic responders. Considers Chemical, Biological, and Terrorist Order of Battle records in the development of collection tasks and assessment of vulnerability and probable courses of action. Prepares drafts of periodic and special intelligence reports, plans, and briefings both tactical and strategic. Informs client delivery team of information of immediate value.</p>	
<p><b>Functional Responsibility:</b>  Leads and manages complex projects, and often on multiple phases. Working knowledge of security and or special operations requirements or functions for which security surveys are designed. Responsible for intelligence estimates (both resources and budgeting). Provide guidance, training and validation of other Intelligence Analysts. Drives the continuing analysis and evaluation of corporate intelligence holdings to determine changes in threat capabilities, vulnerabilities, and probable courses of actions for Federal and Domestic responders.</p>	
<p><b>Minimum Education:</b>  Clearance: Top Secret, Additional clearances may also be required from the DoD.  Education: BA or BS required. MS or MA desired.</p>	
<p><b>CLIN # 6</b></p>	

<b>Labor Category:</b>	<b>Intelligence Analyst III</b>
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**Minimum/General Experience:**

8-15+ years operational and strategic intelligence experience. Assists in establishing and maintaining systematic, cross-referenced intelligence records and files tailored to client objectives and goals. Processes and validates incoming reports and messages. Leads and manages: (1) intelligence and operational team in determining importance, significance, and reliability of incoming information; (2) integration of incoming information with current intelligence holdings; (3) continuing analysis and evaluation of intelligence holdings to determine changes in threat capabilities, vulnerabilities, and probable courses of actions for Federal and Domestic responders. Performs duties shown in preceding level of skill and provides guidance Intelligence Research Analyst (Intelligence Analyst III). Analyzes current intelligence holdings to identify gaps, and subsequent intelligence collection requirements. Considers Chemical, Biological, and Terrorist Order of Battle records in the development of collection tasks and assessment of vulnerability and probable courses of action. Prepares drafts of periodic and special intelligence reports, plans, and briefings both tactical and strategic. Informs survey team of information of immediate value. May require some guidance on more complex projects.

**Functional Responsibility:**

Intelligence Analysts possess both operational and tactical/strategic analytic experience in the conduct of data analysis with foreign and U.S. military forces, doctrine, strategy, tactics, and Command and Control (C2), with special emphasis on ground forces. Responsible for the analysis and validation of information obtained from multiple intelligence/security services and channels. Proficient with intelligence links at SCI level, and DOE reach back resources with technical aspects of radiological materiel and nuclear engineering. Prior military service experience highly desired; background in strategy, doctrine, tactics, and/or planning and analysis; experience in foreign military assessments.

**Minimum Education:**

Clearance: Top Secret, Additional clearances may also be required from the DoD.  
Education: BS or BA required.

**CLIN # 7**

<b>Labor Category:</b>	<b>Intelligence Analyst II</b>
<p><b>Minimum/General Experience:</b>            4-10+ years operational intelligence experience. Assists in establishing and maintaining systematic, cross-referenced intelligence records and files tailored to client objectives. Processes incoming reports and messages. Assists in determining importance, significance, and reliability of incoming information. Assists in integration of incoming information with current intelligence holdings. Assists in the continuing analysis and evaluation of intelligence holdings to determine changes in threat capabilities, vulnerabilities, and probable courses of actions for Federal and Domestic responders.</p>	
<p><b>Functional Responsibility:</b>            Consulting: Intelligence Research Analysts possess both operational and analytic experience in the conduct of data analysis with foreign and U.S. military forces, doctrine, strategy, tactics, and Command and Control (C2), with special emphasis on ground forces. Responsible for the analysis of information obtained from multiple intelligence/security services and channels. Familiar with intelligence links at SCI level, and DOE reach back resources with technical aspects of radiological materiel and nuclear engineering. Prior military service experience highly desired; background in strategy, doctrine, tactics, and/or planning and analysis; some experience in foreign military assessments.            Job Functions and Requirements:</p>	
<p><b>Minimum Education:</b>            Clearance: Top Secret, Additional clearances may also be required from the DoD.            Education: AA or AS desired.</p>	
<p><b>CLIN # 8</b></p>	

<b>Labor Category:</b>	<b>Intelligence Analyst I</b>
<p><b>Minimum/General Experience:</b>            3-7+ years operational intelligence experience. Assists in establishing and maintaining systematic, cross-referenced intelligence records and files tailored to client objectives. Processes incoming reports and messages. Assists in determining importance, significance, and reliability of incoming information. Assists in integration of incoming information with current intelligence holdings. Assists in the continuing analysis and evaluation of intelligence holdings to determine changes in threat capabilities, vulnerabilities, and probable courses of actions for Federal and Domestic responders.</p>	
<p><b>Functional Responsibility:</b>            Consulting: Intelligence Research Analysts possess both operational and analytic experience in the conduct of data analysis with foreign and U.S. military forces, doctrine, strategy, tactics, and Command and Control (C2), with special emphasis on ground forces. Responsible for the analysis of information obtained from multiple intelligence/security services and channels. Familiar with intelligence links at SCI level, and DOE reach back resources with technical aspects of radiological materiel and nuclear engineering. Prior military service experience highly desired; background in strategy, doctrine, tactics, and/or planning and analysis; some experience in foreign military assessments.</p>	
<p><b>Minimum Education:</b>            Clearance: Top Secret, Additional clearances may also be required from the DoD.            Education: AA or AS desired.</p>	
<p><b>CLIN #9</b></p>	

<b>Labor Category:</b>	<b>Network Engineer</b>
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**Minimum/General Experience:**

Minimum of 5 years experience in communications backbone systems and security systems, 1 year specialized experience in analysis, design, and installation of local and wide area nets; analysis and installation of communication systems. Familiar with current communications architectures, measurements and diagnostics. Experience in multiple protocol environments.

**Functional Responsibility:**

Designs, modifies, develops, writes and implements survey product and other programming applications. Supports and/or installs software applications. Participates in the testing process through test review and analysis, test witnessing and certification of software. Familiar with standard concepts, practices, and procedures within the field of Graphical Design. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a manager.

**Minimum Education:**

BS/BA desired.

**CLIN # 10**